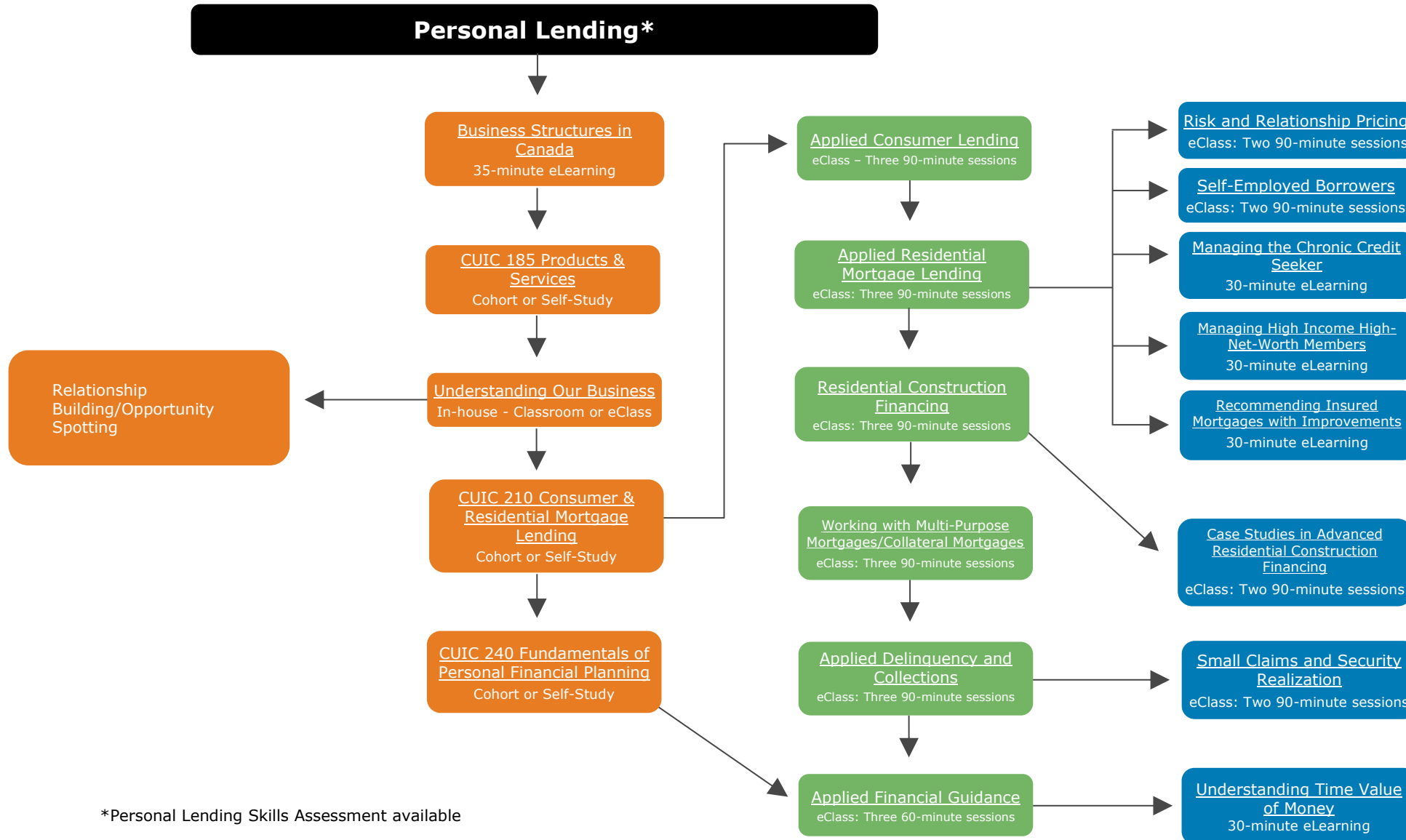


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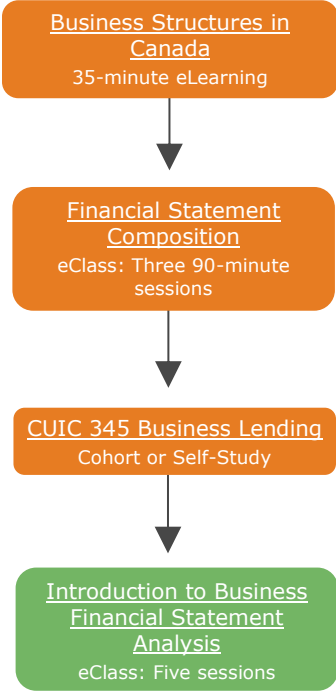
This document maps out the learning path for lenders. Follow the arrows to expand your knowledge into different areas of lending.



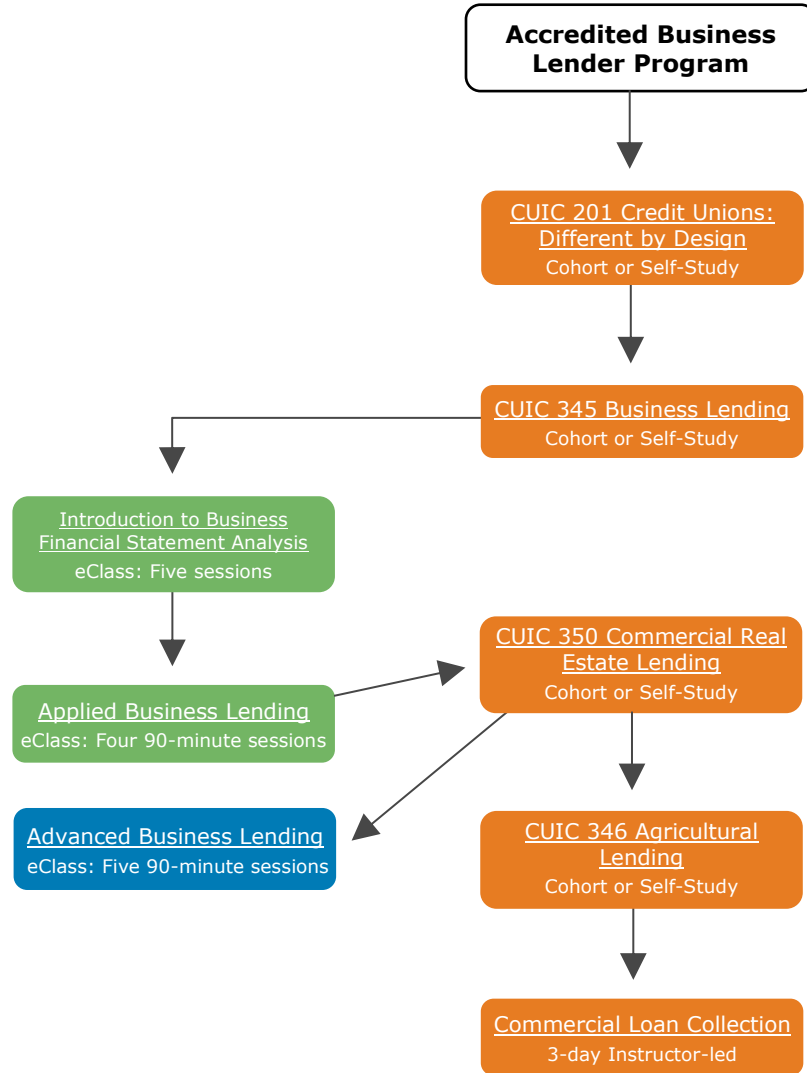
*Personal Lending Skills Assessment available

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Small Business Lending



Business Lending**



Legend

- Foundational Knowledge and Skill
- Applied Knowledge and Skill
- Advanced and Specialized Knowledge and Skill

**RMA (The Risk Management Association) Diagnostic Assessment available

November 2017