

Beat the heat this summer

Dive into eight new eLearning modules recently
launched by *Cusource*® Education

WEEK 1	<u>Reading and Interpreting a Credit Report</u>	Make the most of each credit report review by spotting risks and opportunities. In 60 minutes you'll be able to see both!
WEEK 2	<u>Know Your Member, Manage Your Risk</u>	Member relationships are at the core of our business. Reduce risk by making the most of your member interactions.
WEEK 3	<u>Your Role in Asset Liability Management</u>	Understanding Asset Liability Management concepts makes it easier to have member rate discussions.
WEEK 4	<u>Trusts, Power of Attorney and Other Conversations</u>	Not all member conversations are positive, but they all matter. Difficult conversations can often lead to the best learning experiences.
WEEK 5	<u>Loan and Investment Strategies in Action</u>	Have you ever wanted to practice a member appointment BEFORE they were in front of you? Step into the role of FSR for the day. Your next four appointments are waiting.
WEEK 6	<u>Reading and Interpreting Financial Statements</u>	Financial statements are not just about the numbers on the page. They are about the story that's contained within. Learn the basics so you can start to uncover the story with your next member.
WEEK 7	<u>Managing High Income High-Net-Worth Members</u>	Each branch has their list of high income, high-net-worth clients. Who is on yours, and how do they need to be handled when applying for a loan?
WEEK 8	<u>Recommending Insured Mortgages with Improvements</u>	New mortgage insurance rules could be making the insured mortgage with improvement product very attractive with your member. Do you have what you need to explain the features, benefits and risks?

REGISTER FOR THE BUNDLE & SAVE!

Register for a module each week – or register for the bundle – and be entered into our weekly draw for a chance to win a \$10 Tim Hortons gift card each week for eight weeks.

Get started by visiting the [Learning Gateway](#) today!

